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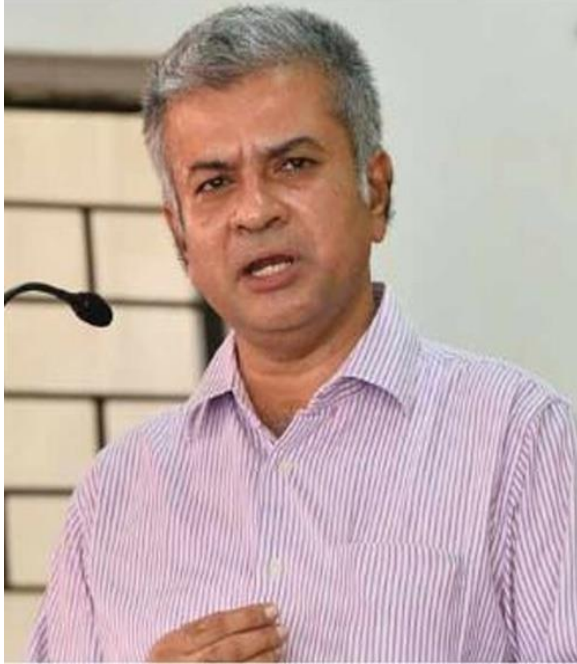
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# **DOMINANT POSITION: ITS ABUSES AND RECOURSES UNDER COMPETITION ACT.**

**-by Yash Raj Singh & Akankshya Sahu**

## **ABSTRACT**

When it comes to maintaining fair market practices and combating monopolistic behavior, the concept of dominating position in the context of competition law is crucial. To address potential abuses of dominant position, this abstract examines the subtleties surrounding them, their potential, and the remedies available under the Competition Act for its smooth working.

When a firm or group of companies holds a dominant position in the market, it means they have significant control over the dynamics of the market, which gives them the ability to set prices, limit competition, or prevent new competitors from entering the market. Although it is not illegal to hold a dominant position, abusing that position to hurt customers and restrict competition is subject to regulatory scrutiny.

Regulatory organizations have the authority to look into and prosecute cases of misuse of dominant position under the Competition Act. These mistreatments could involve, among other things, discriminatory practices, exclusive dealing, tying and bundling, predatory pricing, and refusal to deal. These actions have the potential to impair consumer welfare and stifle innovation by causing price increases, diminished customer choice, and market distortions.

Investigations, penalties, cease-and-desist orders, and remedies to restore competition and safeguard consumer interests are among the actions authorized under the Competition Act to address abuses of dominant position. Furthermore, authorities overseeing competition may mandate that dominant companies adopt structural or behavioral correctives in order to lessen the negative consequences of their corrupt practices.

Encouraging innovation, protecting consumer welfare, and preserving fair competition in the market all depend on the effective enforcement of competition legislation. Competition authorities seek to enhance market entrance, foster innovation, and prevent the consolidation of economic power in the hands of a small number of dominant businesses by enforcing regulations and providing efficient enforcement tools for for the protection of competition.

To sum up, the Competition Act's regulation of dominant position and its abuses is crucial for establishing competitive markets, safeguarding consumer interests, and advancing economic



efficiency. Competition authorities are crucial in fostering a vibrant and dynamic economy because they enforce fair and open market conditions and deal with anti-competitive behavior.

#### OBJECTIVES OF THE ASSIGNMENT:

- To understand the dominant position and to comprehend the concept of the dominant position within India.
- To identify abusive practices and to recognize the different forms of abuses that can arise from holding a dominant position in the market.
- To analyze the impact of the dominant position on competition and to assess how abusive practices by dominant firms can distort competition in the market, with the help of different forces.
- To explore recourse under the Competition Act and to explore the legal provisions and remedies available under the Competition Act in India for addressing abuses of dominant position.
- To promote a competitive environment, that focuses on consumer welfare by deterring anti-competitive conduct in the competitive environment.

#### INTRODUCTION.

The idea of dominance is fundamental to the ever-changing business environment because it determines the distribution of power in markets and shapes the course of economic development. Yet, when used carelessly, dominance may quickly change from being a mark of achievement to an instrument of tyranny, suppressing rivalry and obstructing the fundamental principles of free enterprise. The Competition Act covers the issue of dominant position and its possible misuse, which is a crucial aspect of competition law in India, where emerging sectors meet established markets.

At its heart, dominant position refers to a firm's or a group of enterprises' dominance in a specific market segment. This supremacy is frequently defined by the capacity to regulate supply and demand dynamics, impact prices significantly, function independently of competitive forces, and prevent the entry of new competitors. Dominance in and of itself is legitimate, but when it manifests as abusive behaviour that stifles competition, limits consumer choice, and compromises economic efficiency, it becomes problematic.

The regulatory framework for anti-competitive actions and the promotion of fair competition in

different economic sectors is provided by the Competition Act of India, which was passed in 2002 and then revised in 2007 and 2009. With restrictions designed to prevent misuse and protect the interests of both consumers and market participants, the concept of dominating position is carefully defined and demarcated within this framework.

The abuse of power can take many different forms, and each one presents a different set of difficulties for the market's ability to compete. To intentionally set prices below cost in order to drive competitors out of the market, then raise prices later on to profit from a monopoly, is known as predatory pricing. However, exclusive dealing agreements entail the contractual imposition of limitations that prevent rivals from gaining access to vital resources or distribution channels, so solidifying the dominant firm's position in the market.

Additionally, the practice of tying and bundling, in which the sale of one product is contingent upon the purchase of another unrelated product, has the potential to artificially increase demand for subpar offers and hinder the introduction of more inventive alternatives. A particularly subtle kind of abuse is called "refusal to deal," which happens when a dominant company unjustly blocks competitors' access to necessary facilities or refuses to provide goods or services to them. This creates unbreakable hurdles to entrance and allows the dominant company to maintain its control unchecked.

The Competition Act offers a strong suite of tools to combat these abuses, including penalties for wrongdoing, restoration of competition, and deterrence of similar actions in the future. An independent statutory organization tasked with executing and implementing the Act's provisions, the Competition Commission of India (CCI) is crucial to this enforcement system. With the authority to undertake market research, look into claims of anti-competitive behaviour, and punish companies deemed to have abused their dominant positions, the CCI is a key player in these processes. Aside from that, the Act gives harmed parties the ability to take legal action to get their needs met. These legal avenues include filing complaints with the CCI, asking the Competition Appellate Tribunal (COMPAT) for injunctive relief, or running civil lawsuits. The strength of enforcement procedures, institutional capability, legal knowledge, and public awareness are all important factors that affect how effective these recourses are. There are many obstacles to overcome, from the intricacies of market dynamics to the universal imbalances of power and information present in economic transactions.

**CHAPTER 1: DOMINANT POSITION, AND HOW IT IS DETERMINED.**



To put it simply, a company that has a dominant position in a market is one that is significantly stronger than its rivals. Due to elements like having a substantial market share, the ability to autonomously determine pricing, and a solid reputation as a brand, it has a great deal of influence or control over the market. Benefits from this could include increased earnings or the power to set terms for suppliers and customers. In essence, a dominant firm has significant influence over the way the market functions, including the options available to customers and the level of competition among other companies and firms present in the business environment.

### 1.1 FACTORS DETERMINING DOMINANT POSITIONS:

A firm's dominant position in the market is determined by a number of factors. These elements are essential for determining how much power and influence a company has in its sector. Here are a few crucial elements:

- **Market Share:** The proportion of a company's overall sales income or units sold that fall into a particular market category. Generally speaking, a larger market share denotes a stronger position.
- **Obstacles to Entry:** The things that stand in the way of new businesses entering the market and successfully competing. A firm's dominance may be attributed to strong hurdles to entry, such as onerous rules, exclusive access to resources, or high capital needs.
- **Product differentiation :** It is the degree to which a company's goods or services are thought to be superior to those of its rivals. Strong consumer preference and brand loyalty can support a company's leadership position.
- **Economies of Scale:** The financial benefits a company receives from expanding its production volume. Larger businesses may be able to undercut rivals on price or make R&D investments thanks to reduced average expenses per unit.
- **Control over Inputs or Distribution networks:** The extent to which a business has command over suppliers, distribution networks, or necessary resources. Gaining exclusive access to vital inputs or distribution channels can bolster a company's leadership.
- **Technological advantage:** It refers to a company's ability to outperform competitors through superior technology, patents, or proprietary know-how that makes it difficult for new competitors to challenge the company's dominance.

### 1.2 ADVANTAGES OF DOMINANT POSITION:

A business that has a dominant position in a market benefits from a number of factors that can boost its profitability and success. The company's ability to control resources, affect market dynamics,

and set industry trends accounts for these benefits. The following are some benefits that a business can take advantage of because of its dominant position:

- **Enhanced Profitability:** In comparison to their rivals, dominant businesses frequently have larger profit margins. Due to their ability to command higher pricing for their goods and services, take advantage of economies of scale, and exert more negotiating leverage over suppliers, they are able to minimize expenses and increase profits.
- **Market Control and Stability:** Predominant businesses have a major influence over the dynamics of the market, which helps to make it predictable and stable. A more stable environment for customers and industry participants can be produced by their presence, which can discourage aggressive pricing competition and lessen market volatility.
- **Price Setting Power:** Businesses in a dominant position can affect market prices by determining their own rates without consulting rivals. By establishing the standard for prices in the market and pressuring less powerful rivals to match, they can use price leadership tactics. They may maintain larger profit margins and hold onto market share because they have price power.
- **Access to Resources:** Because of their size and market position, dominant corporations frequently have preferred access to necessary resources like technology, raw materials, or distribution networks. With this information, they may keep a competitive advantage over competitors, negotiate advantageous terms with suppliers, and cut expenses.
- **Market Dominance:** Typically, dominant businesses have high rates of both client retention and brand loyalty. Purchases from well-known companies or market leaders may be more likely from customers, resulting in consistent revenue streams and lowering the chance of rivals eroding market share.

## CHAPTER 2: ABUSE OF DOMINANT POSITION.

When a company uses its market dominance to engage in actions that hurt rivals, customers, or other market participants, it is said to be abusing its dominating position. Some examples of these behaviours are discriminatory actions, setting unfair terms for suppliers or customers, charging

exorbitant pricing, and forcibly eliminating competitors from the market. To ensure fair competition and safeguard the interests of consumers, exploitation of a dominant position is forbidden by competition law in many countries, including India.

## 2.1 WHAT IS ABUSE?

Abuse is when a business uses its powerful market position to hurt customers and competitors. The detrimental effect on the market is the crucial element. Actions taken by the dominant corporation should not just benefit it but also hurt competitors and take advantage of customers.

Types of abusive practices are: -

1. **Predatory Pricing:** This occurs when a dominant firm deliberately sets prices below its costs over an extended period. The aim is to drive competitors out of the market or discourage new entrants. Once rivals are eliminated, the dominant firm can raise prices to recoup losses and maintain its dominant status.
2. **Excessive Pricing:** Excessive pricing entails charging significantly higher prices than the competitive level, exploiting the absence of effective competition in the market. Consumers suffer from inflated prices, leading to diminished consumer welfare.
3. **Refusal to Deal:** Dominant firms may refuse to supply goods or services to competitors or restrict access to essential facilities or inputs. This exclusionary behavior can prevent competitors from entering the market or hinder their ability to compete effectively.
4. **Exclusive Dealing:** This involves agreements where a dominant firm compels buyers or suppliers to exclusively engage with it, thereby shutting out competitors. Such arrangements limit consumer options, constrain competition, and block rivals from accessing distribution channels.
5. **Tying and Bundling:** Tying occurs when a dominant firm conditions the sale of one product or service on the purchase of another, while bundling involves selling multiple products or services together. These practices can limit consumer choice and suppress competition by forcing consumers to accept unwanted products or services.
6. **Price Discrimination:** Price discrimination refers to charging different prices to different customers for the same product or service, without justification based on cost differences. Such practices unfairly disadvantage certain customers or competitors, distorting competition.
7. **Margin Squeeze:** This occurs when a vertically integrated dominant firm sets wholesale prices to downstream rivals at levels that prevent them from effectively competing in the downstream market. Competitors are squeezed out, harming consumer welfare.



8. Abuse of Intellectual Property Rights: Dominant firms may misuse their intellectual property rights, such as patents or copyrights, to exclude competitors or stifle innovation. This can severely hamper competition and limit consumer choice.

9. Exclusionary Rebates and Discounts: Dominant firms may offer rebates or discounts to customers on the condition that they predominantly purchase from the dominant firm. This practice can deter customers from patronizing rival firms, reducing competition and consumer choice.

10. Restrictive Contractual Terms: Dominant firms may impose unfair or discriminatory contractual terms on customers or suppliers, restricting their ability to switch to alternative providers or compete effectively. This behavior harms both competition and consumer welfare.

## 2.2 PROCEDURE IN CASE OF ABUSE OF DOMINANT POSITION:

The procedure regarding the abuse of dominant position can vary across jurisdictions due to differences in competition law frameworks. However, a general outline of the process and potential consequences can be provided based on common practices observed in many regions:

### 1. Initiation of Complaints and Investigation:

- Typically, the process starts with either a complaint lodged by an affected party or an investigation initiated by the competition authority itself.
- Initially, the competition authority conducts a preliminary assessment to ascertain whether there are valid grounds to proceed with a formal investigation into the alleged abuse of dominant position.

### 2. Formal Investigation:

- Should the competition authority decide to proceed formally, it collects evidence through various means, including gathering information from involved parties, conducting interviews, and analyzing market data.
- The objective of this investigation phase is to determine whether the dominant firm has indeed engaged in abusive behavior that contravenes competition laws.

### 3. Decision Making and Remedies:

- Following the completion of the investigation, the competition authority issues a decision based on its findings.
- In instances where the authority concludes that the dominant firm has abused its position, it may prescribe remedies aimed at addressing the adverse effects on competition. These remedies could involve instructing the firm to halt the abusive behavior, imposing monetary fines, or

implementing measures to restore competition in the affected market.

4. Penalties:

- Penalties for abuse of dominant position may take various forms, such as financial fines, disgorgement of profits obtained through the abusive conduct, or behavioral remedies aimed at altering the firm's conduct.
- The severity of the penalties imposed often hinges on factors like the gravity of the abuse, the duration of the misconduct, and the financial turnover of the firm involved. In certain jurisdictions, daily fines may be levied for non-compliance with regulatory orders.

5. Appeals Process:

- Parties affected by decisions made by the competition authority typically have the option to challenge these rulings by lodging an appeal with an independent tribunal or court.
- This appeals process provides an opportunity for parties to contest the findings of the competition authority and seek a reassessment of the decision.

6. Enforcement and Legal Actions:

- Abuse of dominant position cases can be enforced by the competition authority through public enforcement actions.
- Additionally, affected parties, including competitors or consumers, may pursue private actions seeking compensation or injunctive relief for damages incurred as a result of the abusive conduct.

7. Compliance Oversight and Monitoring:

- Following the issuance of a decision, the competition authority often monitors compliance with the prescribed remedies and may take enforcement action if the dominant firm fails to adhere to these directives.
- Dominant firms may also be required to implement compliance programs to prevent future instances of abuse and ensure adherence to competition laws.

### 2.3 PENALTY IN CASE OF ABUSE OF DOMINANT POSITION:

The Competition Commission of India (CCI) has the authority to punish abuses of dominant position in India, and the consequences can be severe. This is an explanation:

**Maximum Penalty:** The CCI may fine a corporation up to 10% of its average turnover for the three

financial years prior. For large organizations, this can amount to a significant sum.

**Global Turnover Consideration:** In some situations, the CCI may take the company's global turnover into account when determining the penalty, according to recent changes to the Competition Act. This increases the possible repercussions for global firms who are discovered to be abusing their power.

**Not Automatic:** It's crucial to understand that the CCI does not always apply the harshest punishment. The particular penalty amount is determined by the extent of the abuse, the effect it had on the market, and the cooperation of the company during the inquiry.

In addition to monetary fines, the CCI has the authority to impose different directives, such as:

**Orders to Cease and Desist:** Prevent the business from carrying out its abusive activities.

**Division Orders:** Giving the business instructions to sell off specific assets in order to foster competition.

**Modifications to Business Practices:** Demanding that the corporation alter its methods in order to guarantee equitable competition.

**CCI vs DLF Ltd.**

In order to address abuse of dominant position in the real estate sector, the Competition Commission of India (CCI) intervened in the case of DLF Limited (2011), which is why it is noteworthy.

**BACKGROUND:**

DLF Limited, a prominent real estate developer in India, faced allegations of misusing its monopolistic status within the relevant market. The claims focused on unfair terms that DLF put into contracts with buyers of flats; it was implied that DLF was using its market dominance to impose stipulations that were biased against customers.

**ISSUES:**

**Abuse of significant Position:** Whether DLF, a significant player in the real estate market, exploited its dominant position by placing unjust conditions on buyers of flats, was the main question at hands of the CCI and the concerned authorities investigating the matter.

**Injusticed Clauses in Agreements:** The CCI looked into if DLF's terms and conditions in its



agreements with apartment purchasers were unjust and biased. These included provisions about parking space allocation, specification changes, and the application of late fees.

Effects on Consumer Welfare and competitiveness: The CCI examined how DLF's actions affected both consumer welfare and competitiveness in the real estate market. Unfair terms that gave DLF the advantage over apartment purchasers could damage consumer interests and disrupt the market.

#### REMEDIES PROVIDED:

In order to ensure that DLF Limited complies with fair competition principles, the CCI fined the company and ordered it to change its agreements. In order to reestablish fair competition in the real estate market and address the negative impacts of the misuse of dominant position, corrective action was taken.

#### CCI vs GOOGLE

##### BACKGROUND:

In response to accusations suggesting Google had abused its dominant position in India's online search and advertising sectors, the CCI opened an investigation into the company's operations. The main focus of the charges was Google's purported preference for its own specialized search services over those of rivals, along with its enforcement of stringent guidelines for advertisers.

##### ISSUES:

Dominating Status of Google: Whether Google possessed a dominating status in the pertinent markets—online search and online advertising—was the main question at hand in this case.

Google's alleged abuse of dominance was examined by the CCI, which looked into whether the company had disadvantaged rival services by favouring its own specialized search services (such as Google News and Flights) over others. The CCI also looked into how Google's AdWords platform and other restrictions were imposed on marketers using their dominant position.

Effect on Competition and Consumers: The CCI examined how Google's business practices affected both consumer welfare and competition in the digital market. Unfair business practices that gave preference to Google's own services might reduce customer choice and impede competition.

#### REMEDIES PROVIDED:

In an effort to maintain fair competition in the online search and advertising industries, the CCI fined Google and ordered it to change its business methods. It was mandated that Google stop its anti-competitive behaviour and provide rival services the same ranking in search results. In order to eliminate any unjust restrictions on advertisers, Google was also directed to review and amend the terms and conditions governing AdWords.

### CHAPTER 3- HOW COMPETITION ACT ASSIST IN CASES OF ABUSE OF DOMINANT POSITION.

Aiming to maintain efficient and fair market competition, safeguard consumer welfare, and foster economic growth, the Competition Act is a cornerstone of competition legislation in many jurisdictions. Fundamentally, the Act forbids anti-competitive actions like cartels, abuses of dominance, and mergers that significantly reduce competition. With the authority to monitor markets, look into claims of infringement, and take appropriate corrective action, it creates competition authorities. Anti-competitive arrangements, such as cartels, price-fixing schemes, and bid-rigging, are prohibited by the Competition Act, which is one of its core principles. These agreements hurt customer choice, disrupt market mechanisms, and drive up prices. Authorities tasked with overseeing competition may look into these kinds of arrangements and punish offenders severely under the Act. The Act additionally deals with dominant corporations' abuse of their market power. This includes actions that unfairly abuse market dominance to the harm of rival businesses and customers, such as predatory pricing, refusals to negotiate, and tie-ups. In addition to having the power to impose penalties, behavioural remedies, or structural divestitures, competition authorities are also empowered to look into claims of abuse of dominance.

Furthermore, mergers and acquisitions are governed by the Competition Act in order to stop deals that significantly reduce market competition. The competition authorities, who determine whether the deal could impair competition and consumer welfare, must be notified by businesses considering mergers. Authorities may prevent a merger or set measures to lessen its negative consequences if they determine that it would be anti-competitive.

Additionally, in order to develop a culture of competition compliance among consumers and businesses, the Act supports market education and competition advocacy. The objective of competition authorities is to improve market efficiency and prevent anti-competitive activity by raising awareness of the principles of competition law and their advantages.

All things considered, the Competition Act is essential for maintaining innovation, creating

competitive markets, and defending the interests of consumers. Through the prohibition of anti-competitive actions, the resolution of abuses of dominance, and the examination of mergers, the Act facilitates the creation of fair and dynamic market conditions that support thriving economies.

### 3.1 IDENTIFICATION AND PROHIBITION OF ABUSIVE CONDUCT:

Adverse behaviour by dominant enterprises is particularly important to identify and outlaw under the Competition Act in order to protect market dynamics and promote fair competition. One of the main provisions of the Competition Act, Section 4(1), expressly forbids abusing a dominating position. This clause protects the market integrity and welfare of consumers from a range of anti-competitive actions. Section 4(1), which covers a variety of anti-competitive actions, exposes dominant enterprises involved in abusive conduct to scrutiny.

Predatory pricing is one of these, where businesses purposefully cut prices to levels that rivals cannot afford in an effort to force them out of the market. Refusal to deal, which is the practice of dominating companies withholding necessary goods or services from competitors, is likewise forbidden. This avoids monopolistic tendencies and guarantees equitable access to markets.

In addition, under Section 4(1) of the Act, dominant enterprises are prohibited from tying and bundling arrangements, which restrict customer choice and stifle competition by linking the sale of one product or service with another. Discriminatory pricing practices are also discussed, which refer to the practice of dominant companies charging various customers differently without providing a legitimate reason. Smaller competitors may suffer from such tactics.

To further protect against unfair competition-undermining activities, Section 4(1) forbids the imposition of unfair conditions in the sale or purchase. All of these clauses work together to create a strong framework for identifying and dealing with abusive behaviour, ensuring that powerful companies behave fairly in the marketplace and promote the interests of their customers.

### 3.2 INVESTIGATION AND REMEDIES:

Under the Competition Act, the Competition Commission of India (CCI) normally opens an investigation into reported abuses of dominant position by way of complaints or suo moto inquiries.

Investigative regulations that are pertinent and followed includes:

- Section 26: According to this clause, the CCI is authorized to start investigations into claims of violations of the Competition Act, such as abuses of dominant position. With extensive



investigative powers, the CCI can collect data, call witnesses, and obtain pertinent documents.

- Section 27: The process for CCI investigations is described in this section. In order to obtain evidence, it gives the CCI the authority to interview witnesses under oath, send notices to all relevant parties, obtain information, and, if needed, carry out searches and seizures.
- Section 28: According to this clause, the Director General (DG) of the CCI is able to look into claims of Act violations in great detail. An action plan is developed based on a report that the DG provides to the CCI detailing its findings.

Following the conclusion of the investigation and the demonstration of abuse of a dominant position, the Competition Act offers a number of remedies to deal with the anti-competitive behavior. Relevant clauses pertaining to remedies after investigation consist of:

- Section 27: In order to remedy the negative impacts of the misuse of dominant position, the CCI may issue appropriate instructions following the conclusion of the investigation. In order to reestablish competitiveness in the market, this may entail the issuance of cease and desist orders, fines, or other appropriate actions.
- Section 27(b): The CCI has the authority to force the dominant corporation to stop engaging in abusive behaviour by issuing cease and desist orders. These injunctions are intended to stop future harm to consumers and competition while the inquiry is still underway or until a conclusion is made regarding all the issues made relating to the case.
- Section 27(g): In the event that misuse of a dominant position is shown, the CCI is empowered to penalize the dominant firm. A deterrence against future anti-competitive action, penalties may take the form of fines, which have the potential to be significant.
- Section 27(d): To alleviate the negative consequences of the abuse, the CCI may also recommend behavioural or structural remedies in addition to cease and desist orders and penalties. In order to reestablish competitiveness, structural remedies may require selling off assets or companies, whilst behavioural remedies might involve altering company procedures.

## CCI vs INDIAN RAILWAYS

### BACKGROUND:

As the biggest rail network operator in India, Indian Railways commands a monopoly in the market for rail freight services. The dispute arose from claims that this dominating position was abused,

especially with regard to unfair service agreement terms and discriminatory pricing.

#### ISSUES:

**Position of Domination of Indian Railways:** The main question was whether Indian Railways, being the main rail service provider in India, had a monopoly in the relevant rail cargo services market or not and whether it is misusing its power or not.

**Claims of Abuse:** The Competition Commission of India (CCI) looked into claims that Indian Railways had distorted competition in the market by using its dominant position to engage in unfair pricing practices or impose conditions in service agreements.

**Effect on Competition and Consumers:** An investigation was carried out to determine how Indian Railways' actions affected consumer welfare and competition in the market for rail cargo services. A dominating player's unfair business tactics may hurt smaller rivals and limit customer options.

#### REMEDIES PROVIDED:

As a correction, Indian Railways was probably fined by the CCI and told to stop abusing its authority. In order to guarantee that rivals have equal opportunity to compete and that customers gain from a competitive market environment, the goal would have been to restore fair competition in the rail cargo services market.

#### CCI vs COAL INDIA LIMITED

Because of its huge market share and command over coal supply and production, Coal India Limited (CIL) enjoys a strong position in the Indian coal market. The lawsuit was started because of claims that CIL had acted abusively with clients and rival businesses.

#### ISSUES:

**Dominant position:** The primary concern was whether Coal India Limited (CIL) had a monopoly in the relevant coal production and supply market, and if so, if CIL had exploited this position and whether it had misused the dominant position or not.

**Allegations of Abuse:** The CCI looked into claims that CIL had exploited its dominant position by

charging a premium price, using anti-competitive tactics to prevent fair competition in the coal market, or imposing unreasonable terms on clients for the commission of abuse.

Effect on Competition and Consumers: An analysis was done to determine how CIL's actions affected consumer welfare and the level of competition in the coal market. When a strong player engages in unfair activities, it can distort the market and hurt rivals as well as customers.

#### REMEDY:

In order to address the situation, the CCI probably fined CIL and ordered it to stop its abusive behaviour. Furthermore, in order to eliminate unjust terms and guarantee fair competition in the coal market, CIL might have needed to amend its agreements with clients.

#### DIGITAL NEWS PUBLISHERS ASSOCIATION V. ALPHABET INC.

##### Background:

The parent firm of Google, which runs the most popular search engine worldwide, Alphabet Inc. is the target of a legal lawsuit brought by the Digital News Publishers Association on behalf of a group of news publishers in this fiction. The main points of contention probably centre on how Google handles news publishers and how it affects the digital news landscape.

##### Issues:

Alphabet Inc.'s Dominant Position: The main question is whether the company, most notably with regard to news content, has a dominant position in the internet search and digital advertising markets through its search engine Google can be constituted as dominant or not.

Accusations of Anti-Competitive Behaviour: The Digital News Publishers Association may make claims that Alphabet Inc. engages in anti-competitive behaviour by abusing its dominant position. Examples of this behaviour include giving preference to its own news aggregation services over those of rivals and tampering with search results to the detriment of news publishers.

Effect on Digital News Publishers: How Google's actions impact digital news publishers' capacity to reach readers, monetize their material, and uphold editorial independence will be examined. A dominating player's unfair tactics could distort the market and jeopardize the long-term viability of the digital news sector.

#### Remedies:

In the event that Alphabet Inc. is determined to have misused its dominant position, the competition authority or court may impose remedies designed to safeguard news publishers' interests and restore fair competition. Remedial actions might involve fines for anti-competitive behaviour, modifications to Google's algorithms, and demands for increased openness and non-discrimination in search results.

#### CASE ANALYSIS:

##### ROHIT ARORA Vs ZOMATO (P.) LTD.

Zomato's charges of abuse of dominance and tie-in sales arrangement are rejected by CCI.

Counsel details: - Ashok Kumar Gupta, Chairperson, Ms Sangeeta Verma & Bhagwant Singh Bishnoi, Member.

Primarily, Zomato did not seem to have a dominant position, and any complaints about the company bundling or tying food ordering services with food delivery services were to be ignored. Zomato and Swiggy, another online food ordering and delivery intermediary, were competing with each other in the same segment on a number of parameters.

#### Facts of the case:

An Informant submitted an information in the current case against Zomato Private Limited (OP) under Section 19(1)(a) of the Competition Act, 2002 (Act), claiming that the company had violated Sections 3(4) and 4 of the Act. According to the informant, who has been using Zomato for ordering since 2018, the user has been a frequent user of the app.

By increasing food delivery fees and charging its customers unfair, discriminatory, and excessive delivery costs, the informant claimed that Zomato had exploited its dominating position. Zomato was accused of preventing meal delivery from unfavourable restaurants by not assigning delivery executives, and of blocking restraint eateries from delivering their own food.

The Informant provided three incidents to bolster the complaint:

First Incident: Zomato cancelled the order and said it could not deliver the food because the client could not be reached at the specified address and your phone could not be reached. The restaurant refused to reimburse the full price of this order as it had already prepared it.

Subsequently, the Informant examined the terms of service on the OP's app and discovered that, in accordance with Term XIII, cancellations will be regarded as authorization breaches, for which Zomato may, in its exclusive discretion, charge liquidated damages. The OP was accused of aggressive behaviour when they imposed such an arbitrary cancellation policy.

Second issue: The incident involved food spilling. Zomato responded by saying that Zomato Valet, who has a rating of 4.9 out of 5, had delivered flawless orders throughout the past week. We will communicate our feedback with him and consider this error to be an anomaly on his part. The Informant claimed that Zomato had abused its dominating position in this situation.

Third issue: The non-refund of money for order cancellation was the reason for this issue. Because the restaurant had started cooking the meal that was requested, Zomato only returned 50% of the order total. The informant used comparisons between Zomato's cancellation policy and that of other platforms—including Swiggy, Talabat.com, Deliveroo, and Food Panda—to show that Zomato's policy is unjust.

Zomato's reply:

With reference to the initial occurrence, Zomato first responded by stating that the Informant placed an order on Zomato and then got in touch with the delivery partner, asking him to contact him on his landline number rather than his registered mobile number when delivering the item. When such instructions are sent via Zomato, its customer support representatives see to it that the delivery partner receives them. However, since the delivery partner had to expend time, effort, and fuel to pick up and deliver the order in the current situation—where the instructions were given directly to them—it would not have been reasonable for Zomato to grant the Informant a complete refund.

In reference to the second instance, Zomato reported that an employee of its customer service



department requested that the informant choose the item that had spilled. Nevertheless, the Informant refutes the facts by saying that Zomato did not request that he submit photographic proof of the spill. This suggests that the Informant was only looking for a speedy refund, as evidenced by the fact that he did not follow through on the complaint and did not submit a photo of the spill. According to Zomato, if the Informant's complaint was legitimate, they ought to have brought it up with the customer service representatives or sent them an email, with pictures of the spillage. Zomato has denied the Informant's assertion that he canceled the order dated 30.10.2020 "within 30—40 seconds" in relation to the third occurrence. The Informant placed the order at 11:09 a.m., according to Zomato, and contacted to cancel it two minutes later, at 11:11 a.m. Even then, he received a complete refund for the order, which the informant willfully and dishonestly chose not to reveal, despite what the informant claims.

#### JUDGEMENT:

The Commission concluded that no case of abuse had been established against Zomato because the CCI determined that, with regard to the three personal incidences of abuse that the Informant had reported, Zomato had attempted to rebut the same with material on file, which the Informant had not substantively disputed.

Zomato had contested the Informant's delineation of two distinct relevant markets: online meal ordering services offered by Indian food aggregator applications and food delivery services in India. The Commission noted this. The Commission concluded that there is no preliminary evidence of an Act violation against the OP based on the facts and circumstances of the case. Accordingly, the Act's Section 26(2) directs the immediate closure of the information filed.

#### CHAPTER 4 - CONCLUSION

Abuse of dominant position in markets is a complex issue that affects consumer welfare, innovation, and competition in a big way. This problem is essentially about a dominant corporation abusing its market position to hurt customers and impede competition. The main issue with this kind of activity is that it can lead to a decrease in market efficiency since dominant companies might use their position to participate in anti-competitive behavior including exclusive dealing, predatory pricing, and refusal to deal. These actions make it more difficult for current companies to compete fairly as well as for new competitors to enter the market.

Furthermore, within impacted markets, the abuse of a dominating position typically has a negative

impact on the dynamics of innovation. When powerful companies act in an anti-competitive manner, competitors are frequently discouraged from making R&D investments or launching new goods and services. This inhibits not only creativity but also the advancement of technology and general economic prosperity for the advantage of different individuals.

In addition, consumers may suffer negative consequences if a dominating position is abused. Dominant enterprises can efficiently extract surplus from consumers through price increases, reduced quality, and limited choice, hence causing welfare losses. Furthermore, consumers lose out on the advantages that result from competitive forces, such reduced costs, more variety, and higher-quality products. A comprehensive strategy that includes both legislative and regulatory actions is needed to address the misuse of dominant position. Enforcement of competition rules and prevention of anti-competitive behavior by dominant corporations are major responsibilities of antitrust authorities. Furthermore, encouraging market contestability by facilitating entrance and encouraging innovation might aid in reducing the negative consequences of a concentration of market power that is dependent on several factors.

Ultimately, the misuse of a dominating position is an important issue that needs to be addressed by regulators, legislators, and industry participants. We can create competitive marketplaces that encourage innovation, benefit consumers, and support long-term economic development if we successfully handle this problem.

## CHAPTER 5 – SUGGESTIONS.

The topic was a complex and multifaceted one, and addressing it effectively required too much hard work. After completing and analysing the topic, here are some of my suggestions on this topic that needs to be taken into consideration.

- Comparison between several jurisdictions: Examine the approaches taken by various nations or areas to the problem of abuse of a dominant position. Analyze existing legislative frameworks, regulatory bodies, and enforcement procedures, emphasizing parallels and distinctions. The usefulness of different strategies and possible areas for development can be better understood by using this comparison study.
- Taking into account new trends and technologies: Examine how the dynamics of abusing a dominating position can be altering in response to new developments in technology and shifting

market dynamics. Look into how competition and market power concentration are affected, for instance, by big data, artificial intelligence, and digital platforms. In this situation, looking ahead can help guide more forward-thinking approaches to dealing with dominating position abuse.

- Evaluation of regulatory effectiveness: Determine how well the present regulatory measures are working to stop and deal with abuses of dominant position. Take into consideration elements like deterrent mechanisms, legal clarity, procedural fairness, and enforcement capacity. Determine any gaps in the regulatory frameworks' effectiveness or potential areas for modification to improve their ability to protect competition and the interests of consumers.

These suggestions can add more value to the nation's economy by removing problems effectively and easily, and by removing the abuse being carried out by the dominant players in the market and in return it will provide free and safe market place for all the competitors.

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